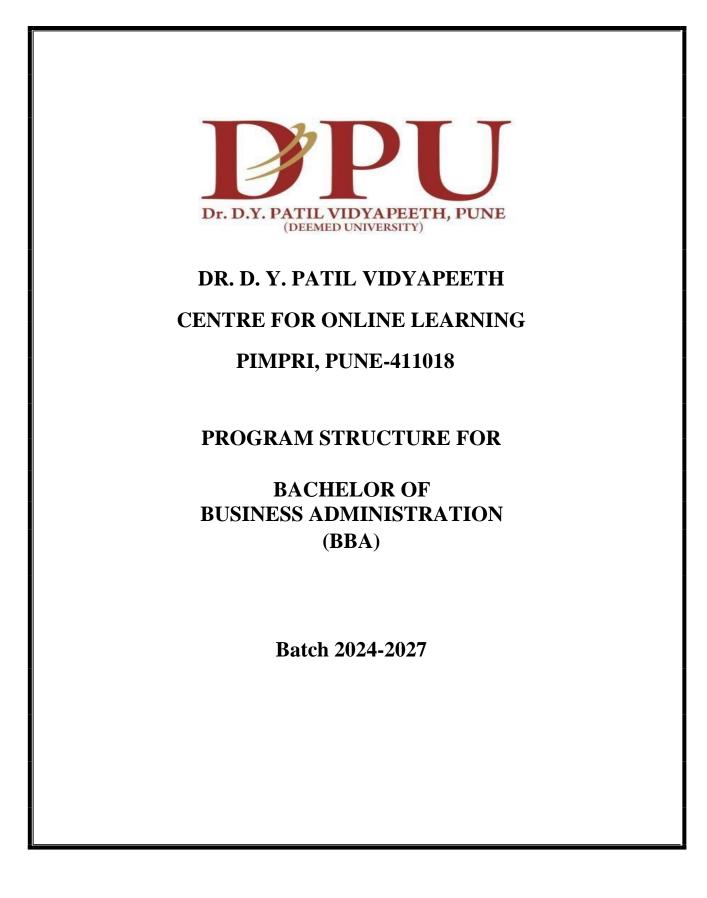


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#### Dr. D. Y. Patil Vidyapeeth, Pune (Deemed to be University) (Re-accredited by NAAC with a CGPA of 3.64 on a four-point scale at A++ Grade)

#### **Centre for Online Learning**

### <u>Program Structure</u> <u>Program Title: Online Bachelor of Business Administration (Online BBA)</u> <u>Academic Year 2024-2027</u>

#### **Summary:**

Semester	Total Credits	Total Courses	Total Marks
Ι	24	6	600
II	24	6	600
III	24	6	600
IV	24	6	600
V	24	6	600
VI	24	6	600
Total	144	36 courses (INCLUDING Project work)	3600



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Course Code	Course Title	Credits	l	Assessment		Learner's
Code	Joae		Formative	Summative	Total Marks	- Engagement (Hours)
OBC101	Fundamentals of Management	4	30	70	100	60
OBC102	<b>Basics of Marketing</b>	4	30	70	100	60
OBC103	<b>Basics of Accounting</b>	4	30	70	100	60
OBC104	Introduction to Economics	4	30	70	100	60
OBC105	Environmental awareness and Disaster Management	4	30	70	100	60
OBC106	Business English	4	30	70	100	60
	Total	24			600	

#### **B.B.A FIRST YEAR (F.Y) SEMESTER- I**

#### **B.B.A FIRST YEAR (F.Y) SEMESTER- II**

Course	Course Title	Credits	I	Assessment			
Code	Coue		Formative	Summative	Total Marks	Engagement (Hours)	
OBC201	Organisational Behaviour	4	30	70	100	60	
OBC202	Indian Economy	4	30	70	100	60	
OBC203	Marketing Management	4	30	70	100	60	
OBC204	Business Environment	4	30	70	100	60	
OBC205	Indian Banking System	4	30	70	100	60	
<b>OBC206</b>	Soft Skills – I	4	30	70	100	60	
	Total	24			600		



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Course Code	Course Title	Credits	A	ssessment		Learner's
			Formative	Summative	Total Marks	Engagement (Hours)
OBC301	Human Resource Management	4	30	70	100	60
OBC302	Banking Operations	4	30	70	100	60
OBC303	Introduction to Psychology	4	30	70	100	60
OBC304	Research Methodology	4	30	70	100	60
OBC305	Business Law	4	30	70	100	60
OBC306	Soft Skills - II	4	30	70	100	60
	Total	24			600	

#### **B.B.A SECOND YEAR (S.Y) SEMESTER- III**

#### **B.B.A SECOND YEAR (S.Y) SEMESTER- IV**

Course Code	Course Title	Credits		Assessment		
Code			Formative	Summative	Total Marks	Engagement (Hours)
OBC401	Management Information System	4	30	70	100	60
OBC402	Entrepreneurship Development	4	30	70	100	60
OBC403	Introduction to International Business	4	30	70	100	60
OBC404	Quantitative Techniques	4	30	70	100	60
OBC405	Basics of Financial Management	4	30	70	100	60
OBC406	Introduction to Digital Marketing	4	30	70	100	60
	Total	24			<u>600</u>	



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The list of specializations for Semester- V and VI are mentioned below.

Sr. No	Specializations
Ι	Marketing Management (MM)
II	Human Resource Management (HRM)
III	Finance Management (FM)
IV	IT and Systems Management (ITM)
V	International Business Management (IBM)
VI	Retail Management
VII	E- Commerce
VIII	<b>Banking Financial Institutions and Insurance</b>



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### B.B.A THIRD YEAR (T.Y) SEMESTER - V: Marketing Management (MM)

Course	Course Title	Credits		Assessment		Learner's
Code	Code		Formative	Summative	Total Marks	Engagement (Hours)
OBC501	Introduction to Production Management	4	30	70	100	60
OBC502	Business Ethics and Corporate Governance	4	30	70	100	60
OBC503	Marketing of Financial Services	4	30	70	100	60
OBC504	Introduction to SMEs	4	30	70	100	60
OBM505	Consumer Behaviour	4	30	70	100	60
OBM-506	Sales Management	4	30	70	100	60
	Total	24			600	



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### **B.B.A THIRD YEAR (T.Y) SEMESTER-VI: Marketing Management (MM)**

Course	Course Title	Credits		Assessment		Learner's
Code	Code		Formative	Summative	Total Marks	Engagement (Hours)
OBC601	Project Management	4	30	70	100	60
OBC602	Event Management	4	30	70	100	60
OBC603	Fundamentals of E- Commerce	4	30	70	100	60
OBM604	Advertising and Sales Promotion	4	30	70	100	60
OBM605	Retail Management	4	30	70	100	60
OBP606	Project Work	4			100	60
	Total	24			600	



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### B.B.A THIRD YEAR (T.Y) SEMESTER -V: Human Resource Management (HRM)

Course	Course Title	Credits		Assessment		Learner's
Code	Coue		Formative	Summative	Total Marks	Engagement (Hours)
OBC501	Introduction to Production Management	4	30	70	100	60
OBC502	Business Ethics and Corporate Governance	4	30	70	100	60
OBC503	Marketing of Financial Services	4	30	70	100	60
OBC504	Introduction to SMEs	4	30	70	100	60
OBH505	Human Resource Planning	4	30	70	100	60
OBH506	Training and Development	4	30	70	100	60
	Total	24			600	



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### <u>B.B.A THIRD YEAR (T.Y) SEMESTER –VI: Human Resource Management</u> (HRM)

Course	Course Title	Credits	1	Assessment	Learner's	
Code			Formative	Summative	Total Marks	Engagement (Hours)
OBC601	Project Management	4	30	70	100	60
OBC602	Event Management	4	30	70	100	60
OBC603	Fundamentals of E- Commerce	4	30	70	100	60
OBH604	Industrial Relations and Labour Laws	4	30	70	100	60
OBH605	Change Management	4	30	70	100	60
OBP606	Project Work	4			100	60
	Total	24			600	



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### **B.B.A THIRD YEAR (T.Y) SEMESTER –V: Finance Management (FM)**

Course	Course Title	Credits		Assessment		Learner's
Code			Formative	Summative	Total Marks	Engagement (Hours)
OBC501	Introduction to Production Management	4	30	70	100	60
OBC502	Business Ethics and Corporate Governance	4	30	70	100	60
OBC503	Marketing of Financial Services	4	30	70	100	60
OBC504	Introduction to SMEs	4	30	70	100	60
OBF505	Analysis of Financial Statement	4	30	70	100	60
OBF506	Indian Financial system and Financial Markets	4	30	70	100	60
	Total	24			600	



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### **B.B.A THIRD YEAR (T.Y) SEMESTER –VI: Finance Management (FM)**

Course	Course Title	Credits		Assessment		Learner's
Code			Formative	Summative	Total Marks	Engagement (Hours)
OBC601	Project Management	4	30	70	100	60
OBC602	Event Management	4	30	70	100	60
OBC603	Fundamentals of E- Commerce	4	30	70	100	60
OBF604	Long Term Finance	4	30	70	100	60
OBF605	Direct and Indirect Tax	4	30	70	100	60
OBP606	Project Work	4			100	60
	Total	24			600	



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#### B.B.A THIRD YEAR (T.Y) SEMESTER –V: IT & Systems Management (ITM)

Course	Course Title	Credits		Assessment			
Code			Formative	Summative	Total Marks	Engagement (Hours)	
OBC501	Introduction to Production Management	4	30	70	100	60	
OBC502	Business Ethics and Corporate Governance	4	30	70	100	60	
OBC503	Marketing of Financial Services	4	30	70	100	60	
OBC504	Introduction to SMEs	4	30	70	100	60	
OBIT505	Introduction to IT	4	30	70	100	60	
OBIT506	Applications of IT	4	30	70	100	60	
	Total	24			600		



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### <u>B.B.A THIRD YEAR (T.Y) SEMESTER –VI: IT & Systems Management</u> (ITM)

Course Code	Course Title	Credits		Assessment			
			Formative	Summative	Total Marks	Engagement (Hours)	
OBC601	Project Management	4	30	70	100	60	
OBC602	Event Management	4	30	70	100	60	
OBC603	Fundamentals of E- Commerce	4	30	70	100	60	
OBIT604	Database Management System	4	30	70	100	60	
OBIT605	Innovation and Technology Management	4	30	70	100	60	
OBP606	Project Work	4			100	60	
	Total	24			600		



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#### B.B.A THIRD YEAR (T.Y) SEMESTER –V: International Business Management (IBM)

Course	Course Title	Credits		Learner's		
Code			Formative	Summative	Total Marks	Engagement (Hours)
OBC501	Introduction to Production Management	4	30	70	100	60
OBC502	Business Ethics and Corporate Governance	4	30	70	100	60
OBC503	Marketing of Financial Services	4	30	70	100	60
OBC504	Introduction to SMEs	4	30	70	100	60
OBIB505	Fundamentals of International Business	4	30	70	100	60
OBIB506	International Institutions and Trade Implications	4	30	70	100	60
	Total	24			600	



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## **B.B.A THIRD YEAR (T.Y) SEMESTER-VI: International Business** <u>Management (IBM)</u>

Course Code	Course Title	Credits		Assessment			
Coue			Formative	Summative	Total Marks	Engagement (Hours)	
OBC601	Project Management	4	30	70	100	60	
OBC602	Event Management	4	30	70	100	60	
OBC603	Fundamentals of E- Commerce	4	30	70	100	60	
OBIB604	Export Import Documentation and Logistics	4	30	70	100	60	
OBIB605	International Strategic Management	4	30	70	100	60	
OBP606	Project Work	4			100	60	
	Total	24			600		



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#### **B.B.A THIRD YEAR (T.Y) SEMESTER V: Retail Management**

Course	<b>Course Title</b>	Credits	Assessment	Learner's		
Code			Formative	Summative	Total Marks	Engagement
OBC501	Introduction to Production Management	4	30	70	100	60
OBC502	Business Ethics and Corporate Governance	4	30	70	100	60
OBC503	Marketing of Financial Services	4	30	70	100	60
OBC504	Introduction to SMEs	4	30	70	100	60
OBRM505	Fundamentals of Retail Management	4	30	70	100	60
OBRM- 506	Retail Sales Technique & Promotion	4	30	70	100	60
	Total	24			600	



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### **B.B.A THIRD YEAR (T.Y) SEMESTER VI: Retail Management**

Course	<b>Course Title</b>	Credits	Assessment	Learner's		
Code			Formative	Summative	Total Marks	Engagement
OBC601	Project Management	4	30	70	100	60
OBC602	Event Management	4	30	70	100	60
OBC603	Fundamentals of E- Commerce	4	30	70	100	60
OBRM604	Merchandise Management and Stores Operations	4	30	70	100	60
OBRM605	Customer Relationship Management (CRM)	4	30	70	100	60
OBP606	Project Work	4			100	60
	Total	24			600	



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### **B.B.A THIRD YEAR (T.Y) SEMESTER V: E-Commerce**

Course	Course	Credits	Assessment	Assessment			
Code	Title		Formative	Summative	Total Marks	Engagement	
OBC501	Introduction to Production Management	4	30	70	100	60	
OBC502	Business Ethics and Corporate Governance	4	30	70	100	60	
OBC503	Marketing of Financial Services	4	30	70	100	60	
OBC504	Introduction to SMEs	4	30	70	100	60	
OBEC 505	Digital Business Management	4	30	70	100	60	
OBEC 506	Digital Marketing	4	30	70	100	60	
	Total	24			600		



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### **B.B.A THIRD YEAR (T.Y) SEMESTER VI: E-Commerce**

Course	<b>Course Title</b>	Credits	Assessment	Assessment			
Code			Formative	Summative	Total Marks	Engagement	
OBC601	Project Management	4	30	70	100	60	
OBC602	Event Management	4	30	70	100	60	
OBC603	Fundamentals of E- Commerce	4	30	70	100	60	
OBEC 604	Business models in E- commerce	4	30	70	100	60	
OBEC 605	E-commerce application and securities	4	30	70	100	60	
OBP606	Project Work Total	4 24			100 600	60	



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## **B.B.A THIRD YEAR (T.Y) SEMESTER V: Banking Financial Services** <u>and Insurance</u>

Course	Course	Credits	Assessment	;		Learner's
Code	Title		Formative	Summative	Total Marks	Engagement
0000501	Tu tu a dan at' a u	4	20	70		(0)
OBC501	Introduction	4	30	70	100	60
	to					
	Production					
	Management					
OBC502	Business	4	30	70	100	60
	Ethics and					
	Corporate					
	Governance					
OBC503	Marketing	4	30	70	100	60
	of Financial					
	Services					
OBC504	Introduction	4	30	70	100	60
	to SMEs					
OBBFSI505	Banking	4	30	70	100	60
	Law &					
	Practice					
OBBFSI506	Insurance &	4	30	70	100	60
	Risk					
	Management					
	Total	24			600	



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### **B.B.A THIRD YEAR (T.Y) SEMESTER VI: Banking Financial Services** and Insurance

Course	<b>Course Title</b>	Credits	Assessment			Learner's
Code			Formative	Summative	Total	Engagement
					Marks	
OBC601	Project	4	30	70	100	60
	Management					
OBC602	Event	4	30	70	100	60
	Management					
OBC603	Fundamentals	4	30	70	100	60
	of E-					
	Commerce					
OBBFSI604	Financial	4	30	70	100	60
	Securities &					
	Markets					
OBBFSI605	Investment &	4	30	70	100	60
	Portfolio					
	Management					
OBP606	Project Work	4			100	60
	Total	24			600	

### **Project Work:**

The project shall carry 100 marks as follows-

Project work (Evaluation by the external and internal examiner): 50 Marks Presentation and Viva-Voce by an external and internal examiner: 50 Marks